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第6课	gōng sī jiè shào 公司介绍 INTRODUCING THE COMPANY	<ul style="list-style-type: none"> ● 公司简介 Brief introduction of a company ● 公司结构 Company structure ● 希望, 祝愿 Good wishes
第7课	shì chǎng yíng xiāo 市场营销 MARKETING	<ul style="list-style-type: none"> ● 市场定位 Market positioning ● 营销策略 Marketing strategies ● 意思转折 Transition in meaning
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第9课	cān guān kǎo chá 参观考察 VISITING A COMPANY	<ul style="list-style-type: none"> ● 公司部门 Company departments ● 产品演示 Product presentation ● 介绍地点 Introducing places
第10课	shāng wù tán pàn 商务谈判 BUSINESS NEGOTIATION	<ul style="list-style-type: none"> ● 产品订购 Ordering products ● 价格谈判 Negotiating prices ● 建议或征求意见 Making suggestions or asking for advice
第11课	qiān dìng hé tóng 签订合同 SIGNING A CONTRACT	<ul style="list-style-type: none"> ● 合同 Contract ● 订立合同 Signing a contract ● 引出话题 Starting a conversation
第12课	gào bié lí kāi 告别离开 SAYING GOODBYE	<ul style="list-style-type: none"> ● 告别 Saying goodbye ● 登机 Boarding a plane ● 假设 Making an assumption

常用对话 Dialogue	重点句型 Key sentence patterns	页码 Page
<ul style="list-style-type: none"> ● 对话1: 打招呼 and 介绍 Greeting and introduction ● 对话2: 日程安排 Schedule 	我是/这位是…… I am/This is...	1
<ul style="list-style-type: none"> ● 对话1: 入住 Check-in ● 对话2: 去餐厅吃饭 Going to a restaurant for dinner 	请问…… Could you please tell me...	10
<ul style="list-style-type: none"> ● 对话1: 兑换货币 Exchanging money ● 对话2: 申请开户 Opening an account 	我想…… I'd like to .../I want to ...	22
<ul style="list-style-type: none"> ● 对话1: 求助问路 Asking the way ● 对话2: 出行 Transportation 	……怎么走/……在哪儿? How can I get to.../Where is...?	32
<ul style="list-style-type: none"> ● 对话1: 电话约见 Calling for an appointment ● 对话2: 拜访会面 Visiting and meeting 	……可以吗? Can/May/Could I...?; Can/Could you...?; Is...OK?; How about...?	41
<ul style="list-style-type: none"> ● 对话1: 公司介绍 Introducing the company ● 对话2: 互相了解 Mutual understanding 	希望……/祝愿…… (I) wish/hope...	50
<ul style="list-style-type: none"> ● 对话1: 市场定位 Market positioning ● 对话2: 营销策略 Marketing strategies 	尽管, 但是, 却 although	59
<ul style="list-style-type: none"> ● 对话1: 公司运营 Company operation ● 对话2: 客户需求 Consumers' needs 	你介意……? Would you mind...?	68
<ul style="list-style-type: none"> ● 对话1: 参观公司各部门 Visiting different departments of a company ● 对话2: 产品介绍 Products presentation 	这里是…… This is...	77
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<ul style="list-style-type: none"> ● 对话1: 起草合同前 Before drafting the contract ● 对话2: 签订合同 Signing the contract 	关于…… As to...; in regards to ...	95
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